

## Become an apartment industry insider!

**CAS Certified Apartment Supplier** 



WE RECOMMEND this course for suppliers of apartment products or services.

The CAS Certified Apartment Supplier course will help you earn your CAS credential allowing you to network with peers from other supplier companies, as well as with community managers. This course will help you understand the everyday challenges that apartment management customers face and help you develop unique selling propositions to meet those challenges.

## YOU'LL LEARN ABOUT:

- Applicant screening, leasing contracts, and move-ins
- Rent collection, lease renewal, the moveout process, lease termination, and eviction
- Property management systems and their functions
- How community managers create a fair housing environment
- Minimizing risk through inspections, preventive maintenance, safety programs, and documentation

- · Property hazards and crime
- Environmental hazards
- Analyzing property financial operations and underperformance
- Monitoring property performance to achieve the owner's investment goals
- Maximizing net operating income





Available in person and online Online member price: \$629 (includes Supplier Success) www.GoWithVisto.org

For more information, visit www.naahq.org/CAS.

To locate an affiliate offering this course near you, visit www.naahq.org/education-careers/find-a-course.

