

# Make Your Mark in a Growing Industry

There has never been a better time to start a career in residential property management (RPM). Demand for apartments is growing rapidly — and so is the need for talented, creative individuals who can help build strong communities. RPM is a robust, dynamic, and highly professional field dedicated to helping people choose and enjoy the housing lifestyle that's right for them.

## Start Your Career Today

Search for jobs and connect with real people working in residential property management at [RPMcareers.org](https://rpmcareers.org).

### Learn More About NAAEI:

 [facebook.com/RealCommunitiesRealCareers](https://facebook.com/RealCommunitiesRealCareers)

 [@rpmcareers](https://instagram.com/rpmcareers)

 [linkedin.com/company/rpm-careers](https://linkedin.com/company/rpm-careers)

 4300 Wilson Blvd., Suite 400  
Arlington, VA 22203

 [rpmcareers@naahq.org](mailto:rpmcareers@naahq.org)

**REAL**  
COMMUNITIES

**REAL**  
CAREERS



**Assistant  
Community  
Manager**

## The Right Career for Me

### Meet Matthew Barr

“ After four years in the U.S. Navy, I started searching for my new career. I began working as a leasing consultant. I learned how to build strong relationships with prospects and residents, and how to be the face of the company.

While I was deployed, we were always told that we were the ambassadors of the Navy and that we should present ourselves in that way. With that experience and my training in property management, I learned how to represent myself in a manner that gave not only a great impression of me, but also the company I work for. I was recently promoted to assistant manager. ”



#### Matthew Barr

**Title:** Assistant manager

**Age:** 27

**Time in Residential Property Management:** One year, two months

**Education:** Credits earned toward bachelor's degree

**Aspiration:** Regional manager

## Opportunities for Advancement

Whether you excel at accounting or data administration, are a master organizer, or get satisfaction from helping people, careers in residential property management (RPM) offer many possibilities and the opportunity for lifelong learning and career development. Assistant community managers help cultivate strong residential communities. Previous experience in bookkeeping or customer service can easily be applied to this rewarding career, which can lead to positions as a community manager and eventually a regional community manager.

## A Rewarding Career: Assistant Community Manager

#### Annual Base Salary Range\*

**Entry Level:**  
\$36,300-\$48,000

**Work Hours**  
Full-time

**Housing Benefits**  
Some employers offer rent reductions of 20% or more

#### Benefits

Health insurance, life insurance, retirement plan, tuition assistance

#### Additional Earnings\*

Bonus pay: 12.8% of salary

#### Training

Continuing education and professional credentials

\* 2017 CEL & Associates Real Estate Compensation Survey. These salary ranges are not reflective of every market and may be higher or lower depending on geographic area and employer.