



APARTMENT ASSOCIATION OF GREATER LOS ANGELES CERTIFIED APARTMENT MANAGER

CAM

Earning your Certified Apartment Manager (CAM) credential allows you to demonstrate that you have the knowledge and ability to manage rental property and achieve the owner's investment goals. The CAM credential positions you well for many career opportunities and advancement within the multifamily industry.

What you'll learn:

- Increasing occupancy rates
- Comprehensive marketing plans
- Sales team management and product readiness
- Equitable treatment of current and potential residents
- Resident retention and maintenance of a positive company image
- Consistent and ongoing resident communication
- Positive resident service and issue resolution
- Enforcement of company policy in compliance with laws and regulations
- Property inspections
- Preventive maintenance programs
- Service request process
- Apartment turnover process
- Contractors and vendors
- Recruitment, hiring, management orientation and training of high-caliber employees
- Systematic employee evaluation
- Employment regulations and record keeping
- Analysis of financial operations with corrective actions for underperformance
- Monitoring of property performance to achieve ownership investment goals
- Accounting principles and practices
- Maximizing net operating income
- Reporting property performance honestly and accurately

Expand Your Career!

Dates:

January 09, 2020	-	9:00am-6:00pm
January 14, 2020	-	9:00am-6:00pm
January 23, 2020	-	9:00am-6:00pm
January 28, 2020	-	9:00am-6:00pm
January 30, 2020	-	9:00am-6:00pm
February 06, 2020	-	9:00am-6:00pm

Cost:

Members: \$999
Non-Members: \$1,099

Location:

AAGLA's Office
621 S. Westmoreland Ave.
Los Angeles, CA 90005

*It is a 5 week program.

Featured Instructor: Angel Rogers



Angel Rogers has held many positions in the industry with an emphasis on education and training. Angel brings her solid reputation as a fun, motivational, and "from the heart" instructor to her training and consulting business, Specialized Training by Angel Rogers. She is also a featured speaker for the National Apartment Association.

***Once enrolled, there are no refunds on purchases of events and seminars. In the event an event or seminar is canceled, or the date is changed, a full refund will be offered. The above policies apply to all AAGLA membership types unless otherwise described in AAGLA's membership or event materials. Please read all information thoroughly.**