NATIONAL SUPPLIERS COUNCIL
MEMBERSHIP APPLICATION

NSC members must belong to the National Apartment Association by joining directly or by joining a state or local apartment association.

All applications are subject to NAA Board approval and must be accompanied by $1,700 annual dues.

Please complete parts I-VI of this NSC Application and return to nsc@naahq.org.

I. Company: *How company will be listed in NAA Membership database*

Company Name _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

Type of Business _____

Which NAA state or local apartment association do you belong to? _____

II. Primary NSC Contact: *The Strategic, Engaged, Voting Council Member*

Primary NSC Contact _____

Title _____

Company Name _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

Email _____

III. *units Magazine* Subscription: *Please send my complimentary units subscription to:*

NSC Member Company _____

Name _____

Title _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

Email _____

IV. Other Important Company Contacts

Type/Role	Name	Title	Email	Telephone
Billing Contact *(NSC Dues Invoice is Sent to)*				
Marketing Contact				
VIP Contact *(e.g. CFO)*				
Other Company Team Members				
1.				
2.				
3.				
4.				
5.				
6.				

V. NAA National Suppliers Council Directory

The following information will be published in the NAA National Suppliers Council Directory in units *magazine and the NAA online Buyers Guide. Only one individual can be listed.*

Please contact Amanda Pheto at amandapheto@naahq.org if this information changes.

A. Contact Information

Company _____

Sales Contact/Title _____

Phone _____

Email _____

Website _____

V. NAA National Suppliers Council Directory *(Continued)*

B. *units Magazine* Directory Listing

Choose one complimentary category to be included in the NSC directory in units Magazine*. You may be listed in up to two additional categories. Please note that an additional category is $400, and two additional categories is $500 total.*

Sample Directory Listing:

MARKETING

MARKETING—ADVERTISING

Floor Plan Art New
Ron Reeves, Owner
425-358-7639
ron@floorplanart.com
www.floorplanart.com

- Access Control and Gates
- Ancillary Income
- Animal Waste Removal
- Apparel-Career

Appliances

- Appliances- Purchase
- Appliances- Leasing
- Billing/Collections
- Business Forms, Graphics & Signs
- Cabinets, Countertops and Vanities
- Call Services
- Collections
- Concrete, Parking & Decking

Construction

- Construction Services- Emergency
- Construction Services- General Contractors
- Construction Services- Management
- Construction Services- New Construction
- Construction Services- Renovation
- Consultants
- Design- Architectural
- Design- Exterior
- Design- Interior
- Emergency Communications
- Environmental
- Energy Supplier
- Fencing and Railing Products & Services

Financial

- Financial- Insurance and Risk Management
- Financial- Rent Payments
- Financial- Resident Insurance
- Financial- Security Deposit
- Financial- Services
- Fire Safety
- Fitness Equipment
- Flooring-Carpet

Furniture

- Furnishings
- Furniture- Interior
- Furniture- Pool/Patio
- Group Purchasing
- Industry Research- Data
- Industry Research- Owner & Manager
- Information
- Industry Research- Resource Publications
- Insect Control Product & Services
- Key Control
- Landscaping
- Laundry Services
- Lead Paint Testing
- Leak Detection & Waterproofing
- Leasing Services
- Mailboxes
- Mailboxes- Electronic Packages

Maintenance

- Maintenance- Appliances
- Maintenance- HVAC
- Maintenance- Paint & Wallcoverings
- Maintenance- Plumbing
- Maintenance- Products & Services

Marketing

- Market Research
- Marketing- Advertising
- Marketing- Call Centers
- Marketing- Communications
- Marketing- Consulting
- Marketing- Corporate Housing/Relocations
- Marketing- Mobile Marketing
- Marketing- Mystery Shopping Services
- Marketing- On-Line Advertising/Social Media
- Marketing- On-Line Leasing
- Marketing- Promotions
- Marketing- Publications
- Operations Software
- Park Equipment
- Personnel & Staffing
- Property Management Software
- Property Tax Consulting
- Public Insurance Adjustor
- Resident & Employee Screening
- Resident Satisfaction Research
- Revenue Management Software
- Roofing

Security

- Security- Alarm Systems
- Security- Locks
- Security- Video Surveillance
- Software Consulting
- Telecommunications & Cable Services
- Training
- Transportation

Utility Management

- Utility Management- Conservation
- Utility Management- Consulting
- Utility Management- Submetering
- Vendor Compliance
- Waste Disposal & Control
- Website Development
- Windows- Coverings
- Windows- New/Replacement

V. NAA National Suppliers Council Directory *(Continued)*

C. Introduction Article for *units Magazine*

Upon membership approval, your company will have the opportunity to introduce its products and services to the NAA membership. Your introductory article will appear within the NSC Directory pages of *units Magazine* as space allows. The 500 word article is your chance to tell NAA members who you are and how your company can benefit them. You may also display your company's logo in conjunction with this article.

Please email your *units* article and a version of your company's logo to **nsc@naahq.org**.

Note: Please keep the word count to 500 words or less. We will accept high resolution logo files at 300 dpi, measuring 3 inches on the longest side. No photos will be accepted as artwork.

FORTRESS™ RAILING PRODUCTS

Fortress Railing Products Makes It Easy

Fortress Railing Products is honored to become a supplier for the NAA National Suppliers Council (NSC). We believe in the mission of the Council to provide products that will improve the performance and profitability of NAA's members.

Fortress is committed to developing innovative, top-quality products specifically for the multifamily housing industry that are code-tested and safe. Fortress Railing Products lives by the philosophy of developing products that make doing business with Fortress easy. Easy to quote, understand, install and maintain.

Our commercial products are pre-welded, easily customizable and with durability to last. With the Fortress bracket system, we integrate easily with a variety of surfaces and materials. Pre-galvanized steel, zinc phosphate rinse, E-coat and premium powder coating make it one of the most elegant, durable and high-performance railing systems on the market. This process is also the same one used in the automotive industry to prevent rust and corrosion, giving us one of the strongest warranties in the industry.

Fortress Railing Products were successfully tested by ATI (Architectural Testing) in accordance with AC 273. The International Code Council (ICC) is dedicated to building safety as well as developing codes and standards used to construct residential and commercial buildings. Its mission is to provide the highest quality codes, standards, products and services for all concerned with the safety and performance of the built environment. The AC 273 was developed and released by the ICC regarding metal railing systems upon which they must adhere, meet or exceed.

Looking for railing that is not within our product lines? We have a Commercial Design team that will help design your ideal railing. Receive consistent quality you already trust from Fortress Railing Products in a custom fabricated product.

Strength you can lean on. Fortress Railing Products.

www.fortressrailing.com

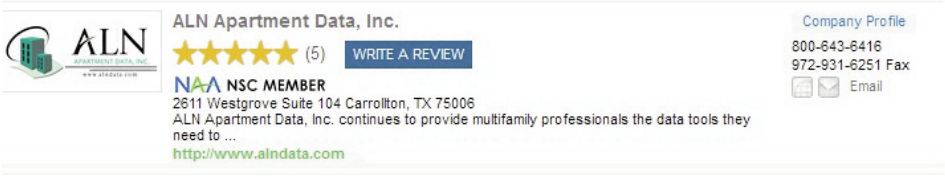
Advertisement

SAMPLE

VI. NAA Buyers Guide

The NAA Buyers Guide is a list of suppliers property managers can search through to find companies that provide solutions, products and services for the apartment housing industry. The NAA Buyers Guide is located on NAAHQ.org and is managed by a third-party company called Multiview. Each NSC member will be listed on the NAA Buyers Guide and will be highlighted as an NAA NSC Member. The information provided for the NAA National Suppliers Council Directory in *units* Magazine will also be used for the NAA Buyers Guide.

Sample Buyers Guide Listing:



NATIONAL SUPPLIERS COUNCIL

MEMBERSHIP APPLICATION PAYMENT FORM

Payment Information

Annual NAA NSC Dues (calendar year billing): **$ 1,700**

Optional Benefits

Additional categories for *units Magazine*:

- ❍ **$400** a year for one additional category in *units* $_____
- ❍ **$500** a year for two additional categories in *units* $_____

❍ **I will contribute $100 to the NAA Better Government Fund (BGF)** **$ 100**

❍ **I will contribute $___ to the NAA Better Government Fund (BGF)** $_____ (please specify amount)

$_____ Total Amount

Payment Options*

Please complete this payment form and fax back to the NAA Accounting Department at 703-248-9443.

To submit payment over the phone, please contact Amanda Pheto at 703-797-0677.

To pay by check, please send payment to:

NAA NSC
4300 Wilson Blvd., Ste. 400
Arlington, VA 22203

Payment Method

Charge my: ❍ Visa ❍ Mastercard ❍ AmEx

Card No. _____ Exp. Date _____

Name on Card _____

Signature _____ Date _____