# Thank You for Your Involvement

## Your Support is Critical to Our Success

### The Maryland Multi-Housing Association (MMHA) is part of the NAA Network — Local, State, and National Associations Working on Your Behalf

### MMHA MEMBERSHIP AUTOMATICALLY GIVES YOU NAA MEMBERSHIP —*AT NO EXTRA CHARGE*

MMHA is the local affiliate of the National Apartment Association (NAA). As a federation of nearly 170 state and local affiliates, NAA encompasses over 69,000 members representing more than 8.1 million apartment homes throughout the United States and Canada.

Founded in 1996, MMHA has over 220 Owner/Manager members that own and manage almost 170,000 rental housing units; nearly 690 apartment communities and 220 associate members that supply goods and services to our members. In addition there are 8 registered lobbyists working on behalf of our members

### LEGISLATIVE MONITORING & ADVOCACY

Proactive monitoring and strong legislative advocacy in the Maryland State Legislature and in most of the county seats in Maryland. MMHA staff and 7 registered lobbyists working on behalf of our members.

### EDUCATIONAL OFFERINGS

An average of 10 PICs (Professional Improvement Courses) are offered every year as well as various speakers (ex. fair housing, Bed bugs, finance 101). MMHA also offers NAA designation courses.

### NETWORKING & EVENTS

Hosts a variety of events throughout the year that allow members to have fun, share best practices and building relationships.

### NAA BENEFITS INCLUDE

- NAA Government Affairs – Protecting the industry through local, state and national advocacy initiatives and grassroots mobilization
- NAA Click & Lease Program – Customized to protect you locally
- NAA Education Institute – Skill development that maximizes NOI
- Meetings & Expositions – Network, get educated & learn about the new products and services all that increase your NOI
- Industry Resources – National award-winning monthly magazine, newsletters and website, and knowledge-sharing through social media
- The NAA Open Door Program – An exclusive NAA member benefit and not an endorsed product program. Participants in the program are reputable businesses that offer valuable services and competitive prices to our members

*"MMHA provides access to many resources. The courses offered have been a huge help to our staff with regard to time management. Most importantly, MMHA takes the lead concerning legislative matters. Through the efforts of the Legislative Committee, the on staff attorney and Lobbyists, MMHA clearly is willing to address industry concerns in Annapolis! The Executive Director is keenly aware of issues on the horizon and actively stays involved on a daily basis. Hendersen-Webb, Inc. is proud to be a member of MMHA!"*

-Pamela F. Newland Senior Vice President, Chief Operating Officer