

## 2009 NAA Student Housing Conference List of Exhibitors

### **AAPCO Group 413**

Skip Huddleston  
800/728-2690

shuddleston@aapcogroup.com  
www.aapcogroup.com

Group provides painting and renovation needs for apartment communities and has offices in Charlotte, Los Angeles, Dallas, Atlanta, Nashville, Washington, D.C., Baltimore, Tampa Bay, Jacksonville and Raleigh. Services include painting, roofing, siding, gutters, windows/doors, carpentry and steel reconstruction, amenity upgrades and interior renovations.

### **ACS Partners 326**

Kristin Caputo

704/778-6579

marketing@acspartnersllc.com  
acspartnersllc.com

### **Adirondack Solutions Inc 429**

Bill Gunger

908/725-8869 Ext. 201

bggunger@adirondacksolutions.com  
www.adirondacksolutions.com

Adirondack Solutions equips customers with robust, yet flexible and easy-to-use applications for housing (traditional and apartment style), parking services, judicial affairs, conference services, guest tracking, Clery Act compliance, telephone billing and Web applications. Our data interface module integrates with most institutional computer systems.

### **Advanced Exercise Equipment 107**

Kenny Schlagel

702/270-0241

kennyAEE@yahoo.com  
www.lifefitness.com

Life Fitness offers innovative fitness products with more than 300 cardio and strength-training products that can help owners design ideal fitness centers for student housing.

**AIM - Cruise Incentives**  
**423**

Barry Lubin  
866/541-9090  
BLubin@AIMcruise.com  
www.AIMcruise.com

AIM provides cruise certificate incentives for the multifamily housing industry. The program helps increase occupancy and retain residents by offering 5-day/4-night cruise certificates for two to Mexico, the Bahamas or the Western Caribbean via Carnival Cruise Lines, with meals, entertainment and activities included. Free marketing materials are provided to properties.

**Alter Group, The**  
**527**

Renata Pasmanik  
847/568-5891  
rpsmanik@altergroup.com  
www.altergroup.com

Ranked 9th among America's top real estate developers by Commercial Property News Magazine, The Alter Group recently expanded to include state-of-the-art student housing facilities. High-density markets such as Chicago, Washington D.C., Phoenix and Atlanta enable The Alter Group to use its expertise and significant financial resources to deliver unique solutions.

**Anemotion Design**  
**405**

Jennifer Hensley  
214/394-8036  
jennifer@anemotiondesign.com  
www.anemotiondesign.com

Anemotion Design is a premier property Web site and graphic design firm offering innovative features such as real-time unit availability and pricing; ability to submit applications, pay rent/utilities and place service requests online; and interactive features such as virtual floor plans, site plans and lifestyle maps.

**Apartment Finder**  
**201**

Krista Castillo  
866/670-8029  
kcastillo@apartmentfinder.com  
www.ApartmentFinder.com

Apartment Finder is a cost-effective provider of integrated media solutions, connecting apartment shoppers with properties. Its print and Internet formats ensure the consumer spends time on meaningful search results and the advertiser spends time converting good leads rather than qualifying bad ones.

**Apartment Guide**  
**513**  
**Graduate Sponsor**

Margette Getto  
972/985-3464  
mgetto@apartmentguide.com  
www.apartmentguide.com

Apartment Guide is the flagship product for PRIMEDIA Inc. Apartment Guide enables millions of consumers nationwide to find an apartment through innovative print, Internet and mobile solutions. A trusted brand, it is a primary apartment search resource, offering potential renters content-rich apartment listings.

**ApartmentCareers.com**  
**611**

John Cullens  
972/692-2430  
info@apartmentcareers.com  
www.apartmentcareers.com

ApartmentCareers.Com® was created specifically to meet the critical staffing requirements of property owners and managers, as well as related product and service company providers. ApartmentCareers.Com® is a direct link between the qualified job seeker and companies seeking quality employees.

**Apartments.com**  
**222**

Sharon Patenaude  
312/601-6104  
spatenaude@apartments.com  
www.apartments.com

Apartments.com is an online rentals resource employing strategic initiatives and a dedicated team to benefit advertisers. By creating easy access to its listing through unmatched exposure and incorporating relevant products to reach rents, Apartments.com drives highly qualified leads at a low cost-per lease.

**Appliance Warehouse of America Inc**  
**402**

Eric Leonard  
972/679-8959  
eleonard@appliancewhse.com  
www.appliancewhse.com

Appliance Warehouse sells washers and dryers to the apartment industry and is the largest U.S. company that leases laundry equipment. For about a dollar a day, residents can have their own washer and dryer in their apartment.

**ARMOR CONCEPTS LLC**  
**407**

Glenn Young  
804/640-1516  
giyoung@djarmor.com  
www.djarmor.com

Armor Concepts develops and manufactures the Door Jamb Armor system, which prevents door break-in damage and/or repairing door damage in place as a once-and-done solution. It has repair and security solutions for all style doors and custom fits.

**ASI Campus Laundry Solutions**  
**321**

Dave Drake  
937/253-3171  
drake@asicampuslaundry.com  
www.asicampuslaundry.com

ASI Campus Laundry Solutions is the premier provider of laundry services to over 350 partner schools nationwide and is the leader in card-operated systems, on-line monitoring technology and high-efficiency equipment.

**BBL Campus Development**  
**422**

John Cerone  
518/452-8200  
jcerone@bbcampusdev.com  
www.bblcampusdev.com

BBL Campus Development is a turnkey development and design/build firm. It has successfully developed and constructed dormitory and apartment style student housing communities and hotels both on and off campus. It delivers projects on-time and in-budget.

**BYL Companies, The**  
**610**

Ryan Howard  
877/840-8102 Ext. 8145  
rhoward@bylcompanies.com  
www.BYLcompanies.com

The BYL Companies provide consolidated Risk Management solutions to the Student Housing marketplace. Its VeriFirst® company provides integrated pre-screening applicant and guarantor services, coupled with its full-service debt collection agency, BYL Collection Services. These services are delivered through a simple [integrated] Web-based platform.

**C&W Innovations LLC**  
**629**

Jeff Williams  
706/884-0558  
jeff.williams@candwinnovations.com  
candwinnovations.com  
C&W is a supplier of EPA-registered and USDA-approved chemicals to destroy and control mold and mildew, water proofing agents and sanitizers.

**CallMaX**  
**207**

Millie Gayle  
770/919-9771  
mgayle@callmax.us  
www.callmax.us  
CallMaX offers a complete family of advanced call services for student housing, including: state of the art answering service, music-on-hold, call tracking, resident notification and Spanish. Fixed monthly pricing and advanced marketing and staff management features and 24-hour live customer support.

**CallSource**  
**203**

Laura Bavetz  
818/673-4779  
lbavetz@callsource.com  
www.callsource.com  
CallSource developed ResultsSM, a continuous performance improvement system with results that go beyond simple call tracking and reporting. It provides continuous monitoring of telephone performance and targeted, individualized training designed to consistently improve sales results. CallSource tracks over 500,000 ads each day for over 10,000 companies.

**Capture the Market**  
**613**  
**Undergraduate Sponsor**

Kimberly Scott  
866/778-7719  
info@capturethemarket.com  
www.capturethemarket.com  
Capture the Market, creates videos that help to bring an apartment community to life. Its video partners can expect creative custom video production targeted specifically for student housing, one on one service, plus monthly reports showing who is watching their video and where.

**CKI Wholesale Lock Supply Inc**  
**106**

Patrick Collins  
800/445-5230  
pcollins@ckilock.com  
www.ckilock.com

**CLASS Inc**  
**509**

678/461-0110  
mmccconnell@classleasing.com  
www.classleasing.com

C.L.A.S.S is the most experienced and respected apartment leasing firm in the United States, leasing A, B and C properties, tax credit, luxury, urban, new construction and student communities. It offers customized training designed to teach staff techniques that will double, triple or more their previous results.

**Coastal Marketing & Incentives Inc**  
**104**

Shawn Sarnecki  
866/541-8077  
Shawn@Cruise4Two.com  
www.Cruise4Two.com

Coastal Marketing & Incentives is a national marketing and incentives company that offers cruise certificates as an incentive for the multifamily housing industry. Prospective residents are offered a 5-Day/4-Night cruise certificates for two” to Mexico, the Bahamas or the Western Caribbean, with the signing of any new lease or renewal.

**Collectron**  
**210**

Steve Carter  
888/995-4242  
stevecarter@collectron.net  
www.collectronatl.com

Collectron offers a delicate balance of good public relations and assertiveness when providing unparalleled service to clients through competent, trained employees, up-to-date collection techniques and support equipment.

**CollegeRentals.com**  
**304**

Marc Douglass  
352/371-5881  
marc@whpinc.com  
www.collegerentals.com

www.collegerentals.com is dedicated 100 percent to students and student properties and can help owners for as little as \$75 per month.

**Comex Group**  
**123**

Rachel Wheeler  
407/509-6474

[rwheeler@colorwheel.com](mailto:rwheeler@colorwheel.com)  
[www.thecomexgroup.com](http://www.thecomexgroup.com)

The Comex Group provides regionally formulated paints and coatings for both interior and exterior applications for regional, national or international portfolios.

**Congoleum Corp.**  
**116**

Angela Matticola  
609/584-3642

[amatticola@congoleum.com](mailto:amatticola@congoleum.com)  
[www.congoleum.com](http://www.congoleum.com)

Congoleum is a hard-surface flooring products manufacturer.

**Connexion Technologies**  
**623**

Carter Steg  
919/535-7329

[csteg@cnxntech.com](mailto:csteg@cnxntech.com)  
[www.connexiontechnologies.net](http://www.connexiontechnologies.net)

**Conservice**  
**307**

Christian Hoegh-Guldberg  
312/543-0793

[christianh@conservice.com](mailto:christianh@conservice.com)  
[www.conservice.com](http://www.conservice.com)

Conservice offers a suite of solutions that are designed specifically for the student housing industry, greatly reduce operating costs and promote conservation through utility submeters, billing students for their individual utility usage and other charges, and a utility management program that controls a client's invoice process.

**CORT Furniture**  
**620**

703-968-8500

[mddisher@instantfurniture.com](mailto:mddisher@instantfurniture.com)  
[www.CORT.com](http://www.CORT.com)

CORT offers the world's largest inventory of commercial and residential rental furnishings; specializing in furniture rental and sales programs tailored to the unique needs of colleges, universities and property management companies.

**Criterion Brock  
120**

Kerri Silver  
602/721-3329  
ksilver@criterionbrock.com  
criterionbrock.com

Criterion Brock a leading supplier of floor covering for multifamily/student housing in the West. Criterion Brock is a leader in green, environmentally-friendly business practices with locations in California, Oregon, Washington, Arizona, New Mexico, Nevada and Texas.

**CYBEX International  
302**

Al Rousseau  
860/621-8888  
arousseau@cybexintl.com  
www.cybexintl.com

Cybox International is a leading manufacturer of premium exercise equipment for commercial and consumer use. The CYBEX product line includes strength training and cardio training machines with products available for facilities from commercial health clubs to home gyms.

**DirecSupply Inc  
325**

Greg Voskian  
866/937-3050  
gvoskian@direcsupply.com  
www.direcsupply.com

DirecSupply is a distributor of renovation products to the multifamily housing industry, including a complete line of brush nickel- and oil-rubbed bronze products. DirecSupply specializes in packaging its products by apartment unit and through bulk-shipping discounts.

**Domin-8 Enterprise Solutions  
227**

Scott Cowger  
972/231-7588  
scowger@domin-8.com  
www.domin-8.com

Domin-8 Enterprise Solutions provides property management software for 30,000 customers spanning 4.5 million units. It offers software solutions to meet residential, commercial, retail, compliance, Section 8, HUD, homeowner associations, senior, student, and military housing needs. A suite of tightly integrated services in background screening and electronic payments is available.

**DoorKing Inc**  
**322**

George Hendrix  
770/926-1511  
ghendrix@doorking.com  
www.doorking.com

DoorKing manufactures PC-programmable telephone entry and multi-door card access systems, telephone intercom systems, high-security MicroPLUS™ RF transmitters and receivers, digital keypads and vehicular slide, swing and barrier gate operators. It also offers magnetic and electric locks, proximity card readers and access control accessories.

**Earthwerks**  
**412**

Amy Page  
713/299-8879  
amypage@swiff-train.com  
www.earthwerks.net

Earthwerks Flooring Inspired By Nature manufactures planks and tiles that capture the graining of woods and the textures of real stone.

**Ecologic Industries LLC**  
**224**

Bill Shaub  
847/234-5855  
bshaub@ecologicindustriesllc.com  
ecologicindustriesllc.com

Ecologic Industries manufactures high-quality furniture for residential housing and apartment facilities. Ecologic is a full-service company specializing in sales, service, leasing and installations nationwide. It was green before green was what it is today.

**Fair Collections & Outsourcing**  
**411**

Carol Bloom  
240/374-5440  
cbloom@fco.com  
www.fco.com

FCO specializing in multifamily housing collections nationwide. Technology drives its monitoring of collector productivity and helps it continue to increase results for clients by providing real-time and custom reports. Custom integrations with property management software also are available.

**First Advantage SafeRent  
101**

Monte Jones

800/999-0350

mjones@fadvsafere.com

www.FADVSafeRent.com

First Advantage SafeRent provides risk management services to the multifamily industry, including resident screening, renters insurance, automated lease generation and property performance evaluation tools for more than 39,000 properties.

**FloorExpo  
310**

Graham Howerton

770/851-2400

ghowerton@floorexpo.net

www.multifamilysolutions.net

MultiFamily Solutions' flooring network serves the multifamily, student housing market segment.

MultiFamily Solutions provides complete, turn-key flooring material and installation services. MultiFamily Solutions provides one complete flooring program for all properties nationally, serving over 100 markets.

**For Rent Media Solutions  
500**

Paige Forrest

888/539-1150

sales@forrent.com

www.ForRent.com

For Rent Media Solutions™ is a leading resource for property managers and potential renters searching for apartments. For Rent Media Solutions operates For Rent Magazine®, publishes 98 magazines covering more than 190 markets nationwide and offers four Web sites, including ForRent.com. For Rent offers more avenues to connect prospective residents and apartment communities than anyone.

**Forbus Manufacturing Co  
409**

800/293-3943

lynnforbus@cableone.net

www.forbusblindsandscreens.com

Forbus is a nationwide manufacturer and distributor of windowcoverings, window/patio door screens; and specialty window and door hardware exclusively to the multifamily housing market.

**Freedom Fitness Equipment  
113**

Susan O'Brien-Garner

972/741-7992

Susan@freedomfitequip.com

www.universityfurnishings.net

Freedom Fitness specializes in the student housing arena by offering best-in-class fitness facilities filled with StarTrac cardio and strength equipment.

**Freedom Furniture & Design**  
**213**

Diana Beck  
972/385-7368

diana@freedomfurniture.com

Freedom is a design firm specializing in design for multifamily, student, and hospitality interiors and exteriors.

**GotNoVacancy.com**  
**505**

Becca Wilson  
866/491-7500

bwilson@spherexx.com

www.GotNoVacancy.com

GotNovacancy.com, a division of Spherexx.com, is a Web-based, lead and prospect management system that reduces the risk of missing leases and sales due to no accountability, poor delivery, or substandard presentation. It collects all Internet leads, walk-in traffic and telephone calls into a sophisticated response and tracking tool. GotNoVacancy.com integrates with Yardi, AMSI, VaultWare, Level One, Property Bridge, Property Centric, Property Solutions and MRI.

**Guardian Water & Power**  
**226**

Chuck Bentley  
800/444-9283 Ext. 131

Cbentley@guardianwp.com

www.guardianwp.com

Guardian Water & Power offers full-service utility submetering solutions including site audits, system specifications, meter installation, system monitoring and utility billing and collection services. It delivers a management style and business philosophy characterized by a distinct personal level of service.

**HandyTrac Systems**  
**600**

Larry Kratz  
800/665-9994

lkratz@handytrac.com

www.handytrac.com

HandyTrac Key Control Systems are an affordable and efficient way to reduce premise liability related to key control. As a technology partner with Schlage Security, HandyTrac provides services in support of electronic lock systems for multifamily housing.

**Hardman Signs + Masonry**  
**208**

713/957-2324

Nichole @hardmansigns.com

www.hardmansigns.com

Hardman Signs is a full-service sign company that serves the United States and specializes in new construction and rehabilitation signage packages for campus living.

**HBO  
311**

800/426-1426

hbomultifamily@hbo.com

www.homeboxoffice.com/multifamily

Home Box Office (HBO), America's No. 1 premium TV service offers residents top-notch entertainment from Hollywood hits, award-winning original series, and movies, to HBO World Championship Boxing, quality family fare, outrageous comedy and extraordinary special events.

**HD Supply Facilities Maintenance  
100**

HD Supply Sales

800/31-3000

customercare@hdsupply.com

www.hdsupplysolutions.com

With 18,000 items and free, next-day delivery on most items to most areas, HD Supply Facilities Maintenance is a source for maintenance supplies and fabrication and renovation services. Its 500 account representatives serve more than 130 markets, providing personal service backed by the strength of a national company.

**Home Depot  
427**

Daniel Stehlar

770/384-2147

Daniel\_stehlar@homedepot.com

www.homedepot.com

The Home Depot offers customized cost reduction solutions that target and meet the evolving needs of specific professional customers involved in government, residential and commercial construction and facilities maintenance.

**Hotwire Communications  
225**

David Schweizer

215/720-0130

DSchweizer@hotwiremail.com

www.hotwirestudenthousing.com

Hotwire is a telecommunications provider specializing in the delivery of customer fiber optic and broadband technology solutions to student housing communities.

**Hunter Warfield  
308**

Tracy Legg

888/486-8927

www.hunterwarfield.com

Hunter Warfield is a collection agency for student housing debt. It integrates with property management software seamlessly, which saves property managers time, eliminates paperwork and gets better liquidation results. It can increase your revenue by 10 percent annually.

**InfiniSys Electronic Architects**  
**512**

Richard Holtz  
386/236-1500  
richard.holtz@electronicarchitect.com  
www.electronicarchitect.com

Having created innovative, award-winning telecommunications and technology amenity systems for communities nationwide, InfiniSys is the leading technology design and consulting firm to the multifamily industry. Whether it's Wi-Fi in the common areas, a new contract with your cable operator, or a complete building retrofit to provide today's advanced communications services, InfiniSys is the ideal partner.

**Intuit Real Estate Solutions**  
**605**

Bess Matuszewski  
216/825-6669  
bess\_matuszewski@intuit.com  
www.realestate.intuit.com

Intuit Real Estate Solutions offers business management solutions to the global property management industry as well as to corporate real estate managers. Intuit offers flexible solutions with both outsourced hosted offerings and packaged enterprise software. Intuit has made more than 4,500 installations on five continents and in 41 countries.

**IRIO Mobile Marketing**  
**205**

Emily Schulhoff  
972/284-0034  
emily@irio.com  
www.irio.com

IRIO Mobile Marketing reaches customers through the powerful medium mobile phones. IRIO offers companies unique opportunities to reach future residents in the palm of their hand via text messaging. IRIO provides a complete advertising solution, managing mobile marketing campaigns from ideation to completion while meeting individual needs.

**J&L Distributors**  
**424**

Dana Robinson  
972/989-9956  
drobinson@jldistributors.com  
jldistributors.com

J&L is the window covering supplier of choice for builders and property managers looking for great products, service and price nationwide.

**Jensen Mailboxes****121**

Denny Lawson  
630/653-5388  
dennylawson@hotmail.com  
www.jensenmailboxes.com

Jensen Mailboxes combine the manufacturing resources of Steel Craft with Jensen's distribution channels and U.S. Postal Service approvals to offer superior products at extremely competitive prices. ISO 9001-2000 certified, Jensen's state of the art facilities manufacture mailboxes that meet or exceed all ADA, Fair Housing and USPS requirements.

**Key Control Solutions Inc****528**

Eric Ostergren  
989/859-8791  
eostergren@chartermi.net  
www.keycontrolsolutions.com

Key Controls Solutions offers a simple, effective and affordable key system that organizes and controls an unlimited number of keys. Its mechanical solution is 75 percent less expensive than complicated electronic systems.

**KEYper Systems****607**

Margie Davidson  
704/455-9400  
margie.davidson@keypersystems.com  
www.keypersystems.com

A manufacturer of secure, electronically controlled key management systems with full tracking capabilities, KEYper's electronic key system uses biometric access to the system software, and has customizable user profiles that allow employees access to only specific functions of the system.

**KeyTrak Inc****510**

Richard Battle  
888/539-8725  
sales@keytrak.com  
http://www.keytrak.com

KeyTrak helps businesses enhance the security of their operations while improving productivity and reducing costs by providing a safe, organized way to house keys for apartment communities and many other commercial properties.

**Kroll Factual Data**  
**126**

Damon Littlejohn  
800/929-3400  
dlittlejohn@kroll.com  
www.kroll.com

Kroll Factual Data delivers technological solutions to the financial, mortgage, insurance and other industries. Services include credit reports, risk assessment/fraud detection, flood certifications, portfolio scoring, broker due-diligence and business reports, which allow for prompt and accurate business decisions.

**Lowe's Companies Inc**  
**118**

Jeff Armstrong  
704/758-4159  
Jeffrey.A.Armstrong@Lowe.com  
LoweForPros.com

Lowe's has been helping its customers with their building and maintenance needs for 60 years. Lowe's is a Fortune® 500 company and operates more than 1,625 stores.

**Mac-Gray Services**  
**211**

Kourtney Barnes  
781/487-8906  
kbarnes@macgray.com  
www.macgray.com

Mac-Gray derives revenue through contracting of debit card and coin operated laundry facilities in multi-unit housing facilities such as apartment buildings, college and university residence halls, condominiums and public housing complexes. Mac-Gray manages approximately 80,000 laundry rooms located in 43 states. It sells and leases laundry equipment to commercial laundromats and offers its proprietary MicroFridge line of products.

**Maintenance USA**  
**303**

Melissa Morris  
904/421-1400  
mmorris@interlinebrands.com  
www.e-musa.com

Maintenance USA provides property management and maintenance professionals a low-cost alternative for repair and maintenance products. It offers more than 20,000 maintenance and repair products in its catalog, including plumbing, HVAC, lighting, electrical, hardware, tools, janitorial, pool supplies, appliances and parts, including brand name selections and low-cost quality replacements.

**Marcone Supply**  
**504**

Joe Mendoza  
916/880-0422  
MarconeSupply@marcone.com  
www.marconesupply.com

Marcone Supply is a leading global distributor of maintenance supplies. It has steadfast quality standards, an extensive inventory and a strong commitment to customer service. Through advanced technology, 40 branch locations, nine regional distribution centers and three national call centers, Marcone Supply delivers next-day service to over 92 percent of the country.

**Matrix Fitness**  
**108**

Jason Balzer  
314/954-9848  
jason.balzer@johnsonfit.com  
www.matrixfitness.com

Matrix Fitness Systems offers a complete line of cardiovascular and strength equipment for the commercial market. All products are backed by its Customer Advantage Program™ (CAP). Matrix Fitness Systems is dedicated to delivering durable commercial fitness products, on time, and with the lowest total cost of ownership.

**Mobile-Shop**  
**202**

Pat Patterson  
614/374-4718  
ppatterson@mobil-shop.com  
www.mobileshop.com

Mobile-Shop is a tools and parts organization and accountability system for apartment maintenance technicians. Over 230 tools and 160 small parts help technicians complete more service requests and make-readies. Mobile-Shop provides new economic and work efficiencies to maintenance.

**Moen Incorporated**  
**301**

David Ricci  
732/367-9214  
dricci@moen.com  
www.moen.com

Moen offers a diverse selection of thoughtfully designed, stylish and affordable kitchen faucets, bathroom faucets, showerheads and stainless steel sinks that are on-trend for residential and commercial applications.

**Mohawk Industries**  
**209**

John McMillan  
706/272-4919

john\_mcmillan@mohawkind.com  
www.mohawk-flooring.com

Mohawk is a worldwide floor covering manufacturer that offers residential and commercial carpet, cushion, hardwood, laminate, ceramic tile and Congoleum resilient flooring products. Each is available through all major flooring subcontractors nationwide.

**Move.com**  
**624**

Sales Department  
800/978-7368  
advertiserentals@move.com  
www.move.com

The Move(R) Network is the leading consumer destination for information on rentals, resales and new home listings. Move(R) welcomes more than 8 million monthly visitors to its online network. The Move ILS has offered flexible advertising solutions to help apartment managers and owners connect with interested renters online.

**National Credit Systems**  
**621**

Rod Herper  
800/515-6226  
rherper@nationalcreditsystems.com  
www.nationalcreditsystems.com

National Credit Systems' (NCS) agency helps apartment communities recover lost money from former residents. The apartment industry provides it with over 98 percent of its business.

**National Exemption Service**  
**420**

Kathleen Baker  
800/572-7060  
kbaker@submeter.com  
www.submeter.com

With offices nationwide, NES provides utility management solutions to the real estate industry through complete utility billing services (including water/sewer, gas, electric, refuse, cable, rent and more), utility bill auditing and Internet reporting.

**NCC Business Services**  
**604**

Greg Ganim  
972/841-4776  
greg.ganim@ncc-business.com  
ncc-business.com

NCC is a fully licensed, bonded and insured collection agency with nationwide coverage. NCC represents thousands of communities throughout the U.S. and its satellite offices ensure that accounts are worked in the proper time zone for maximum "prime time" coverage. Standard features include automated/custom reporting, and credit bureau reporting. NCC integrates with major property management software companies to allow electronic file transfers. NCC utilizes superior skip tracing methods, translating to greater revenue.

**NRI Construction Inc.**  
**309**

C. David Davis  
770/351-4497  
cdaviddavis@nriconstruction.com  
www.nriconstruction.com

NRI Construction is a full-service multifamily housing redevelopment company that specializes in exterior and interior renovations.

**NWP Services Corporation**  
**606**

949/253-2500  
multifamily@nwpsc.com  
www.nwpsc.com

NWP Services Corporation (NWP) is the leading provider of financial transaction processing services for the multifamily housing industry. It offers resident utility and rent billing, resident/rent payment processing, and outsourced utility bill processing and utility management services.

**Oakhurst Signs**  
**626**

Jacqueline Causey  
727/532-8255  
Jackie@oakhurstsigns.com  
www.oakhurstsigns.com

Oakhurst specializes in working with apartment properties to design, fabricate and install complete sign packages – from unit numbers to monument signs and directionals. It handles projects from start to finish and will visit the site, survey the property, provide art and pricing, manufacture, permit and install the complete package within budget.

**Off Campus Partners**  
**204**

Duke Jones  
877/895-1234  
sales@offcampuspartners.com  
www.offcampuspartners.com

Off Campus Partners operates the official off-campus housing Web site for 30 universities around the country, including Arkansas, Connecticut, Florida, Kentucky, New York, North Carolina, Pennsylvania, South Carolina, Tennessee, Vermont, Virginia and Washington, D.C.

**On-Site.com**  
**223**

Josh Romoff  
866/566-7483  
josh@On-Site.com  
www.On-Site.com

On-Site.com pioneered the concept of online leasing years ago and has become the apartment industry standard for green leasing, online applications and screening, electronic signatures and comprehensive document and advertising management. It integrates with accounting software and other Web-based services.

**Paint Scentsations**  
**608**

Patrick Simon  
888/771-9065  
psimon@paintscentsations.com  
www.paintscentsations.com

Simon Distributing's Paint Scentsations is a paint additive that eradicates odors and turns paint into a long-lasting air freshener. Paint Scentsations is a clear liquid sold in 10-ounce bottles and comes in six scents that can be purchased through retail and factory-direct outlets.

**Pavlov Media Inc.**  
**109**

217/353-3040  
dkallmayer@insightbb.com  
www.pavlovmedia.com

Pavlov Media is a nationwide triple-play communications and technology provider that delivers customized offerings of high-speed Internet services, digital video entertainment and telephone services to multi-dwelling units such as student housing and luxury apartments. Its partnerships with companies such as AT&T, Cisco Systems, D-Link, DIRECTV® and Ruckus Wireless allow Pavlov Media to deliver effective solutions.

**Places4Students.com**  
**404**

Laurie Snure  
866/766-0767 Ext. 102  
laurie@places4students.com  
www.places4students.com

Places4Students.com enables owners and property managers to advertise their rental properties to post-secondary students. Places4Students.com receives an average of approximately 400,000 viewings by students daily. Its student rental listing service is available to students for free and it offers smart search and Google capabilities, shopping carts and more.

**Planet Telecom**  
**229**

Keith Barrett  
800/727-4246 Ext.137  
kbarrett@planettele.com  
www.trackthatcall.com

Answer Automation by Planet Telecom is a telephone answering service created to meet call-processing needs in the multi-family housing industry. Each answer automation application is professionally voiced and engineered for a business' unique service requirements. Powerful options allow for emergency calls to be dispatched, orders to be taken, callers to be transferred and information to be disseminated quickly and professionally, backed by 24 hour on-call support.

**Point 2 Point Global Security Inc**  
**525**

Michael West  
410/638-8788  
mikew@p2pgsi.net  
www.point2pointglobalsecurity.com

Point 2 Point Global Security provides security services on a local, regional and national level; protecting critical assets and infrastructure for commercial, industrial and governmental organizations.

**PPG Architectural Coatings**  
**612**

888/774-1010  
steve.pyle@ppg.com  
www.pittsburghpaints.com

Pittsburgh® Paints is trusted by painting contractors, building owners, architects, designers, and homeowners for its Porter® brand, used by contractors, designers and homeowners. Pittsburgh® and Porter® Paints offers services, tools and programs tailored to meet the needs of professionals and homeowners.

**ProCollect Inc**  
**206**

Larry Gingold  
800/839-8186 Ext. 103  
gingold@procollect.com  
www.procollect.com

ProCollect is a premier debt collection agency specializing in student housing and residential collections. It treats debtors with respect and understanding.

**Property Solutions**  
**603**

John Hanna  
215/667-8353  
jhanna@propertysolutions.com  
www.PropertySolutions.com

Property Solutions provides for apartment community Web sites with a variety of Web-based solutions for leasing, rent collection and maintenance request processing. Property Solutions' Web portals and electronic payment processing tools offer data integration with most property management software.

**PropertyBridge**  
**622**

Jason Gardner  
510/463-3027  
jgardner@moneygram.com  
www.propertybridge.com

PropertyBridge, a MoneyGram company, is a provider of automated payment solutions for the multifamily housing industry. Students or their parents can pay rent online, onsite or by phone. Payment options include credit/debit cards, ACH, check scanning, and cash payments at 40,000 MoneyGram retail agent locations. PropertyBridge solutions include integration with property management systems.

**ReachLocal**  
**619**

Lisa Gray  
972/267-2222 Ext. 135  
lgray@reachlocal.com  
www.ReachLocal.com

ReachLocal manages paid placements across the major search engines, including Google, Yahoo, MSN, AOL, and Ask, which account for 98 percent of search traffic. The ReachLocal PPC/SEM service includes regional or local search engine targeting, customized keyword selection, bid management, budget management, text ad copy generation and real-time reporting.

**RealPage Inc**  
**401**  
**Undergraduate Sponsor**

Leslie Turner  
972/820-3000  
leslie.turner@realpage.com  
www.realpage.com

RealPage, a leading provider of property management software, has committed unprecedented resources and research to developing software specifically tailored to the unique requirements of student housing. It also regularly convenes a committee of influential student housing professionals to review product enhancements and industry developments to help better meet clients' needs.

**Registry Monitoring Insurance Services**  
**127**

Jay Pelkey  
800/400-4924  
jay@certstatus.com  
www.certstatus.com

RMIS provides insurance reporting to hundreds of clients nationwide. It provides clients with accurate and up-to-date insurance information through thousands of insurance producers across the country. It currently tracks over 84,000 certificates of insurance daily.

**Rent.com**  
**601**

Robert Johnson  
310/264-3670  
rojohanson@rent.com  
www.rent.com

Rent.com is a national ILS in the rental housing industry, generating renter traffic and leases. It has no set-up fees or long-term contracts, and offers cost-effective, success-based pricing. Through customized online listings and its e-mail program, it maximizes communities' exposure.

**RentCollect Global Debt Management Services**  
**425**

Rose McMillen  
310/292-7506  
rose@rentcollectglobal.com  
www.rentcollectglobal.com

RentCollect Global Debt Management Services has a suite of Web services to make referring residents to collections more efficient and less burdensome by using today's technologies, real-time data, software integration and experienced professionals.

**RentDebt Automated Collections**  
**221**

Angi Pusateri  
800/467-2316  
apusateri@rdacgroup.com  
www.rentdebt.com

RentDebt Automated Collections is built for the multifamily housing industry. Its state-of-the-art collection technology and ongoing training keeps it on the forefront of bad debt recovery.

**Renter's Legal Liability**  
**323**

Paul Kaliades  
800/770-6660  
pkaliades@rlinsure.com  
www.rlinsure.com

Renters Legal Liability™ Insurance is an innovative tool enabling residents to fulfill their contractual obligations specified in their leasing agreement. Under the lease, residents agree to be financially responsible for damages caused to the community through their negligent actions. If the resident is responsible for actions causing damage, he or she will have a financial obligation to pay those costs. RLL assumes the responsibility of the resident at a reasonable cost, for resident-caused damage due to fire, smoke, explosion, sewer backup or accidental water discharge.

**RentGrow**  
**320**

Melissa Haole  
800/736-8476  
haolem@rentgrow.com  
www.rentgrow.com

RentGrow's online resident screening system offers a customizable decision system, credit, national criminal and eviction records. RentGrow provides total customization to deliver results that work best for its clients.

**RentMineOnline.com**  
**526**

Ed Spiegel  
415/412-9913  
Ed@RentMineOnline.com  
www.RentMineOnline.com

RentMineOnline is an online referral management tool and next-generation ILS that leverages social media, such as Facebook, to help residents get paid for marketing their properties to friends.

**RentPayment**  
**220**

Bill Evick  
866/289-5977 ext 231  
bevick@rentpayment.com  
www.rentpayment.com

RentPayment is a credit card and electronic payment processor for the multifamily industry and currently serves over half of the NMHC's Top 50. RentPayment efficiently automates all property receivables by leveraging a complete payment platform.

**Resident Data, a LexisNexis Service**  
**410**

Martin Taylor  
678/694-2471  
martin.taylor@lexisnexis.com  
www.residentdata.com

Resident Data®, a LexisNexis® Service, enables owners and managers to evaluate residents during the application phase, monitor them after move-in and locate them, after they have moved out. It improves the leasing process from integration with property management solutions to automated lease generation and debt collection services.

**ResidentCheck**  
**502**  
**Undergraduate Sponsor**

Jorge Baldor  
800/491-2580 Ext. 114  
jbaldor@residentcheck.com  
www.residentcheck.com

A resident and pre-employment screening and multifamily housing collections, ResidentCheck understands the importance of a complete risk management solution. Its student housing model helps to identify qualified foreign students and guarantors and its in-house, licensed private investigations team provides accurate criminal, sexual predator and OFAC records. ResidentCheck integrates with management software systems.

**Residential Management Systems, Inc**  
**110**

Jason Gross  
419/438-1045  
jgross@rms-inc.com  
www.rms-inc.com

Its housing, conference and judicial affairs product for college and university sites is a multi-functional, integrated room management system. This all-inclusive, off-the-shelf residential management technology solution integrates facilities and maintenance, auto and self assignments and mealplans, judicial management, conference programs, accounting, property management, card systems, student Web services in one Web-based system.

**Roto-Rooter Services Company**  
**428**

Tom Sullivan  
513/484-7375  
tom.sullivan@rrsc.com  
www.rotorooter.com

Roto-Rooter provides drain cleaning and full-service plumbing. Known for its rapid response, it provides 24-hour emergency service, 365 days a year. Its technicians are trained, licensed and insured. Flat-rate pricing is available on most jobs, and estimates are free. It offers customized preventative maintenance plans that solve chronic problems and allow owners to budget for plumbing expenses.

**RSI Professional Cabinet Solutions**  
**522**

JoLeene Armbruster  
909/376-2203  
jarmbruster@rsipcs.com  
www.rsipcs.com

RSI Professional Cabinet Solutions manufactures cabinets for the home-building industry and specializes in large-scale multi-family condominiums and apartment projects, as well as apartment rehab contractors. RSI PCS offers on-time delivery and professional installation by certified, full-time PCS staff.

**SAFLOK**  
**421**

Dale Mathias  
949/495-5443  
dmathias@saf.kaba.com  
www.saflok.com

SAFLOK® products are used in university campuses, commercial buildings, transient and long-term military housing, and residential communities. With InSync and SAM RF, property managers can expedite the resident change-out process, reduce theft and lost key related issues, monitor resident and common access control areas and control multiple communities in a single system.

**Sawdust**  
**625**

Cory Tarvin  
913/322-6688  
Coryt@gosawdust.com  
www.gosawdust.com

Sawdust specializes in kitchen upgrades with cabinet doors and drawer fronts that give properties the "WOW" factor at an affordable price. Centrally located in the United States, Sawdust has the ability to serve property owners and management companies nationwide.

**Sears Commercial Sales**  
**300**

Zish Trocki  
866/252-3981  
ztrocki@searshc.com  
www.commercial.sears.com

Sears Commercial has national sales presence with a field-based selling team that is supported by the nation's largest parts and repair organization. It offers Kenmore kitchen and laundry major appliance lines, Craftsman hand tools, maintenance equipment, LCD televisions, lawn care equipment, fitness equipment and bedding.

**Sherwin-Williams**  
**408**

Terry Makowski  
216/566-1644  
tgmakowski@sherwin.com  
www.sherwin-williams.com

From color selection to coatings that meet stringent environmental regulatory standards, Sherwin-Williams helps to maintain a marketable property. It offers specification assistance for new construction or remodels and can help develop a maintenance program. Sherwin-Williams supplies high quality paints, stains, masonry coatings wall and floor coverings.

**Sierra Utility Billing Services**  
**609**

John Hand  
888/376-3354  
john@sierrabilling.com  
www.sierrabilling.com

Sierra's RoomMate™ delivers maximum NOI and real estate asset value at a low cost with the least hassle™ through a unique NOI Enhancement™ analysis on portfolios. Its services typically generate \$15,000 to \$25,000 of additional NOI annually per community.

**Southern Management Systems**  
**520**

Marilyn Lohonen  
800/229-4531 Ext. 160  
marilyn@sms-collects.com  
sms-collects.com

Southern Management Systems has a system that produces top collections. It is a bonded and fully insured collection agency designed to serve the apartment industry.

**Southwest Contract  
306**

Lee Thompson, Jr.  
817/416-3850  
leejr@swcontract.com  
www.swcontract.com

Southwest Contract is a complete furniture supplier for apartments, suites, and residence halls within the student housing market.

**SouthWood Corp  
521**

Sue Hunter  
800/727-6884  
sales@southwoodcorp.com  
www.southwoodcorp.com

SouthWood designs, plans, builds, installs and manages the signage process from concept to completion at student housing, garden apartments and hi-rise condos. With an unlimited array of design styles, materials and manufacturing methods, it can create solutions to fit any theme or budget.

**Speed Queen  
406**

Kate Harrison  
920/748-1657  
kate.harrison@alliancels.com  
www.speedqueen.com

Speed Queen is offers exceptional choices to fill the needs of college/university housing and their student residents. Its new Quantum models provide solutions in coin or card payment systems, with self-instructing digital displays to simplify the laundry process for students.

**Spherexx.com  
507**

Becca Wilson  
918/491-7500  
bwilson@spherexx.com  
www.spherexx

Spherexx.com is a full-service marketing and technology firm with offices in Dallas, Tulsa and Houston. It offers Web site design and development, touch-screen kiosks, marketing services, hosting, database solutions, SEO, pay per click, e-commerce, and custom programming.

**Spot On Networks**  
**506**

Oliver Oetterer  
203/523-5207  
ooetterer@spotonnetworks.com  
www.spotonnetworks.com

Spot On Networks provides the high-speed wireless Internet service that is demanded by residents today; including access in their apartment and throughout the community common areas. State-of-the-art equipment and Wi-Fi technologies increases the community's value to its current and prospective residents. A secured and monitored Wi-Fi network provides the property a competitive advantage.

**Stove Top Fire Stop**  
**324**

Kelli Edwards  
817/870-8043  
kelli.edwards@stovetopfirestop.com  
www.stovetopfirestop.com

StoveTop FireStop® prevents fire or water-sprinkler damage. When flame activated, it automatically extinguishes small grease fires by deploying a fire-suppressing powder onto the burners.

**StudentHousingPlanet.com**  
**501**

Dan Bradford  
404/754-5898  
dan@studenthousingplanet.com  
www.StudentHousingPlanet.com

Student Housing Planet is a resource for information on the student housing industry. Its site traffic comprises developers, builders, brokers, bankers, vendors, property management companies and others. It offers online, targeted advertising opportunities, a job and asset listing board and ancillary financial services.

**SummitWest Signs**  
**125**

Dana Duncan  
480/926-3465  
Dana@SummitWestSigns.com  
www.UnitNumbers.com

Quality signage at rock bottom prices, Summit West provides complete wayfinding and identification solutions for any situation, big or small. It works from the design to complete installation.

**Tanningonline.com**  
**114**

Scott McConnell  
800/667-9189  
andy@pimpthatbed.com  
www.tanningonline.com  
Manufactures Tanning Beds, Booths, parts and supplies

**Time Warner Cable Community Solutions**  
**200**

303/705-4575  
dave.schwehm@twcable.com  
www.timewarnercable.com  
Time Warner Cable Community Solutions, build for the MDU business, pioneered the first hybrid fiber/coaxial network over a decade ago and it continues to lead in innovation. Start Over, one of the many Time Warner Cable innovations, won the 2006 Emmy® Award for Outstanding Innovation and Achievement in Advanced Media Technology for Best Use of On Demand Technology over Private (Closed) Networks.

**United Group of Companies**  
**523**

Danielle Uccellini-Roadcap  
518/687-7300  
danielle.uccellini@ugoc.com  
www.ugoc.com  
United Group is experienced in development, financing, acquisitions, repositioning and professional management of a variety of real estate assets nationwide. It offers clients in-depth expertise in every phase of development--from concept, design, and financing, to construction supervision, marketing and management.

**University Furnishings**  
**212**  
**Graduate Sponsor**

972/385-7368  
paul@universityfurnishings.net  
www.universityfurnishings.net  
University Furnishings manufactures and provides contract unit furniture to developers, management companies and institutions involved in student housing and military housing.

**University Loft Company**  
**602**

Amanda Isenhart  
800/423-5638  
aisenhart@uloft.com  
www.uloft.com

University Loft Company is a leader in the college contract furniture market. Headquartered in Greenfield, Ind., ULC provides customers with excellent customer service and puts quality first in its furniture production.

**US Postal Solutions, Inc**  
**313**  
**Graduate Sponsor**

Craig Meddin  
866/378-8157  
info@uspostalsolutions.com  
www.uspostalsolutions.com

Since 2000, Postal Solutions has become the leader in the student and military housing mail delivery industry nationwide. US Postal Solutions presently manages U.S. mail delivery to approximately 30,000 residents daily in highly transient residential communities affected by single-point "drop" delivery by the United States Postal Service.

**Waste Reduction Consultants**  
**103**

Mike Clements  
904/536-6902  
mclements@wasteconsultants.com  
www.wasteconsultants.com

Waste Reduction helps multifamily housing clients manage and reduce waste hauling expenses, implement business practical recycling solutions and eliminate the headaches associated with trash. Its accountabilities are contract management, invoice verification and error correction, contract negotiations, service plan optimization and service support.

**Wavelength**  
**403**

Matt Mangum  
252/378-5706  
mmangum@wavelengthmail.com  
www.mduwireless.com

Wavelength specializes in wireless and wired high-speed Internet and cable TV systems for apartment communities nationwide. Wavelength provides Wi-Fi hotspots, total community Wi-Fi, wired solutions, complete low-voltage wiring solutions, satellite TV and security alarms.

**Web Service Company**  
**627**

Neeraj Sharma  
510/427-4833  
Neerajs@weblaundry.com  
www.weblaundry.com

Web Service Company supplies laundry systems and equipment for the college and university market. It offers responsive service and quality, energy-saving equipment as well as innovative laundry room systems and services such as card systems and Web-based laundry monitors. It is an Energy Star Partner.

**What's Happening Promotions**  
**305**

Marc Douglass  
352/371-5881  
marc@whpinc.com  
www.whpinc.com

The promotional division supplies logo merchandise and promotional items to over 5,000 student properties across the country.

**Who's Calling**  
**503**

Susan DeSantis  
888/807-4758  
contact@whoscalling.com  
<http://www.whoscalling.com>

Who's Calling is a leader in customer capture solutions. Using its patented call measurement and monitoring technology, it provides innovative services that allow owners to capture vital intelligence about prospects and customers and how to handle them.

**Wildwood Construction**  
**328**

Adam Morris  
770/830-0704  
adamorris@wildwoodconstruction.net  
www.wildwoodconstuction.net

Wildwood's services include general contracting for renovations, construction management for renovation projects, and in house sub-contracting. It has done over \$150 million in renovations over 1,2000 units in seven years of business. It has worked in the Southeast and in the Mid-Atlantic regions.

**Wilmar**  
**400**

Melissa Morris  
904/421-1400  
mmorris@interlinebrands.com  
www.wilmar.com

Wilmar is a leading distributor of maintenance and repair products to the multifamily housing industry. Through field sales and national account managers, Wilmar focuses on the customer, providing customized solutions and services as well as high-quality, exclusive products.

**X-Wires Broadband**  
**524**

Ben Anderson  
319/363-4300  
info@xwires.net  
www.xwires.net

X-Wires specializes in providing high-speed Internet services to apartment, college, retirement village and hotels nationwide. The managed X-Wires solution provides 24x7x365, outside-the-box technical support to make Internet service a maintenance-free amenity for owners and residents.