



Strengthen Your Front Line to Increase Your Bottom Line

Leasing Professionals and Community Managers are the backbone of apartment communities, so with improved and polished skills, your front line staff can help to increase your bottom line, even in this economy. Register your experienced leasing employees and managers for the **Certified Apartment Manager (CAM)** training courses. Courses will be offered in 2012, sponsored by the National Apartment Association Education Institute and the Roanoke Valley Apartment Association.

When: November 12-16, 2012 at the Pebble Creek Clubhouse.
Please contact Megan Beckett at 540/989-3323 for directions.

CAM is a nationally recognized designation.

Training covers:

- Management of Residential Issues
- Legal Responsibilities
- Human Resource Management
- Fair Housing
- Marketing
- Property Maintenance for Managers
- Risk Management
- Financial Management
- Community Analysis

CAM 

**CERTIFIED APARTMENT
MANAGER®**

Who should attend:

- All members of your leasing or community management team who have at least one year of apartment industry experience.

Course Price:

- \$750 for the entire designation.
- Group discounts available.

Instructor:

Paula Williams, ARM, CPM, CAPS, joined Stonemark Management in 1995. She has extensive experience in property management, budgeting and overall property operations. Paula currently oversees properties in Virginia and North Carolina, encompassing seven properties totaling almost 1,900 units.

To register contact Kim McCrossen at 703/518-6141, ext. 121 or kimberlymccrossen@naahq.org.

Roanoke Valley Apartment Association
P.O. Box 3023 | Roanoke, VA 24015
540/989-3323 | 540/772-1828 FAX | www.rvaa.org



Registration Form

Certified Apartment Manager (CAM) Training

Sign me up for:

- The CAM Designation
November 12-16, 2012

The price is \$750 for the entire CAM designation.

All courses will be held 9:00 a.m. to 5:00 p.m. at the Pebble Creek Clubhouse.

Please contact Megan Beckett at 540/989-3323 for directions.

NAAEI Refund Policy

Absolutely no refunds will be issued. If for any reason you cannot attend the course, you or your company may send someone in your place. If you choose to drop the class and cannot replace your seat, you may receive a credit towards another National Training course.

Name: _____

Payment: (circle one)

Company: _____

VISA AMEX MC

Address: _____

Card Number: _____

Phone: _____

Exp Date: _____

E-mail: _____

Name on the Card: _____



**CERTIFIED APARTMENT
MANAGER®**

**Fax your completed form and payment to
Kim McCrossen at 703/248-8370.**

Make checks payable to NAAEI and mail to:

Kim McCrossen

NAAEI

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