



# INVESTING

*in our profession*

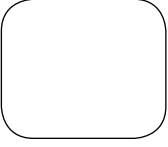
**TO CREATE OPPORTUNITIES FOR YOU!**



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NATIONAL APARTMENT ASSOCIATION EDUCATION INSTITUTE  
ATTN: EXECUTIVE VICE-PRESIDENT  
4300 Wilson Blvd., Suite 400  
Arlington, VA 22203

## ADVANCING THE PROFESSION: *Creating the Opportunity for Success*

Investing in Our Profession isn't a "feel good" communications program. It's a serious, focused, long-term effort to address what many of us believe is the number-one challenge facing our industry—***identifying, attracting and retaining high quality, motivated, employees with the requisite skills, attitude and energy necessary to drive success.***

At NAA's Education Institute, we are intensifying our efforts to provide our professionals with the development and training opportunities they need to help them enhance—***and advance***—their careers.

### Our key industry-recognized designations include:

- **CAM** CERTIFIED APARTMENT MANAGER
- **CAMT** CERTIFIED APARTMENT MAINTENANCE TECHNICIAN
- **CAPS** CERTIFIED APARTMENT PROPERTY SUPERVISOR
- **CAS** CERTIFIED APARTMENT SUPPLIER
- **NALP** NATIONAL APARTMENT LEASING PROFESSIONAL

The Institute's mission is to educate, attract, nurture, and retain our industry's professionals. Our goal is to become your "go-to" source for career counseling, professional development, and career advancement help.

### How will we do that?

- We will support post-secondary level residential property management programs that aim to supply highly educated talent for NAA member companies.
- We will continue to provide networking opportunities to help you connect with your peers.
- We can see the day when valuable mentoring and coaching programs are available to NAA members for new employees.
- We will strive to provide best practices education to enhance those already in our profession. To build this capacity into the Institute, ***we need your help.***

## WHAT WE NEED TO SUCCEED: *Your Financial Support*

Think of NAA's Education Institute as your career alumni association—*investing in your professional success and the success of our profession*. All donation amounts are a valuable investment in our eyes. And remember, your donation is tax deductible!

*Be a part of the NAA family,*  
**COME JOIN  
THE EFFORT!**  
*Every little bit helps.*



# YES! I'd like to help support the "Investing In Our Profession" Program

I plan to contribute \_\_\_\_\_

Please accept my contribution as a:

Check enclosed for the above amount

Credit Card

## CREDIT CARD INFORMATION

Credit Card Type:  Mastercard  Visa  Amex

Name as it appears on card:

\_\_\_\_\_

Credit Card Number:

\_\_\_\_\_

Expiration Date:

\_\_\_\_\_

Bill me in December for \_\_\_\_\_  
with my annual membership dues statement.

I am willing to pledge a total of \_\_\_\_\_  
Please charge my credit card quarterly.

For amounts over \$500, send me a quarterly invoice.

*Reminder: Contributions are tax deductible because NAAEI is a non-profit educational organization.*

Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Day Phone: \_\_\_\_\_

Home Phone: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

# NAAEI DONORS INVESTING IN OUR PROFESSION:

- ➔ EQUITY RESIDENTIAL ➔ ARCHSTONE-SMITH TRUST
- ➔ CAMDEN PROPERTY TRUST ➔ NATIONAL APARTMENT ASSOCIATION ➔ NATIONAL MULTI HOUSING COUNCIL ➔ THE DOLBEN COMPANY ➔ THE MCDUGAL COMPANIES
- ➔ UNITED DOMINION REALTY TRUST, INC. ➔ GREYSTAR REAL ESTATE PARTNERS ➔ WINN RESIDENTIAL ➔ APARTMENTCAREERS.COM ➔ APARTMENT GUIDE PRINTERNET ➔ BxRxEx PROPERTIES INC. ➔ COINMACH/APPLIANCE WAREHOUSE ➔ FIRST COMMUNITIES MANAGEMENT ➔ FLORIDA APARTMENT ASSOCIATION ➔ HEPFNER, SMITH, AIRHART & DAY ➔ HOME DEPOT SUPPLY ➔ LINCOLN PROPERTY ➔ POST PROPERTIES, INC. ➔ RELATED MANAGEMENT COMPANY ➔ SARES-REGIS ➔ GABLES RESIDENTIAL SERVICES ➔ BAY AREA APARTMENT ASSOCIATION ➔ ECI GROUP INC. ➔ TEXAS APARTMENT ASSOCIATION EDUCATION FOUNDATION ➔ APARTMENT ASSOCIATION OF GREATER DALLAS ➔ AUTH-FLORENCE MANUFACTURING ➔ LIBERTY PERSONNEL/EXECUTIVE SEARCH ➔ MORAN & COMPANY ➔ TARRANT CO. APARTMENT ASSOCIATION ➔ LUBBOCK APARTMENT ASSOCIATION ➔ ACCU, INC. ➔ CAREER OPTIONS ➔ LEADER MANAGEMENT COMPANY ➔ DOUGLAS & CINDY CROCKER ➔ MICHAEL & JUNE TOMPKINS ➔ JERRY & BEVERLY WILKINSON ➔ TAMELA COVAL ➔ DOUG & LIZ CULKIN ➔ THE TOM DAY FAMILY ➔ ALEX JACKIW ➔ MAUREEN LAMBE & HAROLD SCHAFKE ➔ SUZANNE & CHRIS LOVELACE ➔ JOHN & PAT MCDERMOTT ➔ JOE & VICKI SHARP ➔ RON & MARY LYNN SHELTON ➔ BUDDY WILTON ➔ BILL & JANICE WOLLINGER ➔ RICMOND APARTMENT ASSOCIATION ➔ LINDA PAGE & BARBARA HAYNES ➔ DIANA PITTRO ➔ ASHER INVESTMENTS ➔ GAIL SCOTT

## *National Apartment Association Education Institute's Mission*

*The National Apartment Association Education Institute's mission is to provide broad-based education, training and recruitment programs to attract, nurture, and retain quality professionals and develop tomorrow's industry leaders.*