



# *Strengthen Your Front Line to Increase Your Bottom Line*

Leasing Professionals and Community Managers are the backbone of apartment communities, so with improved and polished skills, your front line staff can help to increase your bottom line, even in this economy. Register your experienced leasing employees and managers for the **Certified Apartment Manager (CAM)** training courses. Courses will be sponsored by the National Apartment Association Education Institute and the Greater Charlotte Apartment Association.

## **When:**

April 23-27, 2012 at the GCAA Career Development Center located at 6060 Piedmont Row Center Drive South, Suite 575A, Charlotte, NC 28287 (located in the One SouthPark Center Building).

**CAM is a nationally recognized designation.**

## **Training covers:**

- Management of Residential Issues
- Legal Responsibilities
- Human Resource Management
- Fair Housing
- Marketing
- Property Maintenance for Managers
- Risk Management
- Financial Management
- Community Analysis

**CAM** 

**CERTIFIED APARTMENT  
MANAGER®**

## **Who should attend:**

- All members of your leasing or community management team who have at least one year of apartment industry experience.

## **Course Price:**

- Members: \$859 for the entire designation.
- Non-Members: \$1,100 for the entire designation.

## **Instructor:**

Susan Weston, CAM, CAPS, an instructor with 30 years of experience in the property management industry. Susan served as Vice President, Learning & Development, and guided all learning initiatives for Pinnacle's 4,700 employees. She was awarded the NAAEI ACE Award for excellence in industry training and career development. She currently serves on the Board of Directors for the National Apartment Association Education Institute.

To register contact Kim McCrossen at 703/518-6141, ext. 121 or [kimberlymccrossen@naahq.org](mailto:kimberlymccrossen@naahq.org).

Greater Charlotte Apartment Association  
6060 Piedmont Row Drive South, Suite 575 | Charlotte, NC 28287  
704/334-9511 704/333-4221 FAX | [www.greatercaa.org](http://www.greatercaa.org)



# Registration Form

## Certified Apartment Manager (CAM) Training

Sign me up for:

The CAM Designation

**The price is \$859 for members and \$1,100 for non-members for the entire CAM designation.**

Courses will be held April 23-27, 2012 from 9:00am - 5:00pm

at GCAA Career Development Center located at

6060 Piedmont Row Drive South, Charlotte, NC 28287

### NAAEI Refund Policy

Absolutely no refunds will be issued. If for any reason you cannot attend the course, you or your company may send someone in your place. If you choose to drop the class and cannot replace your seat, you may receive a credit towards another National Training course.

Name: \_\_\_\_\_

Payment: (circle one)

Company: \_\_\_\_\_

VISA          AMEX          MC

Address: \_\_\_\_\_

Card Number: \_\_\_\_\_

Phone: \_\_\_\_\_

Exp Date: \_\_\_\_\_

E-mail: \_\_\_\_\_

Name on the Card: \_\_\_\_\_



**CERTIFIED APARTMENT  
MANAGER®**

**Fax your completed form and payment to  
Kim McCrossen at 703/248-8370.**

Make checks payable to NAAEI and mail to:

Kim McCrossen

NAAEI

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